

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## ANNUAL AUDITED REPORT FORM X-17A-5 PART III

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#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/08	AND	NDING	12/31/08
<del>-</del>	MM/DD/Y	Υ		MM/DD/YY
A. REGI	STRANT IDEN	TIFICATION		
NAME OF BROKER-DEALER: Invest	ment Cente	rs of Amer	ica	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSIN	NESS: (Do not use	P.O. Box No.)		FIRM I.D. NO.
212 North 4th Street				
	(No. and Str	eet)	•	
Bismarcķ	ND		5850	)1
(City)	(Sta	e)	(Zi	p Code)
NAME AND TELEPHONE NUMBER OF PER Vanessa Rodriguez	RSON TO CONTAC	CT IN REGARD	ro this repo	ORT -899-8672
		·	(,	Area Code - Telephone Numbe
B. ACCO	OUNTANT IDE	NTIFICATION	1	
INDEPENDENT PUBLIC ACCOUNTANT wh	nose opinion is con	ained in this Repo	ort*	
`	Name – if individual, st		ŕ	
355 South Grand	Avenue, St	ite 2000,	Los Ange	eles, CA 90071
(Address)	(City)		(State)	Mell Procesis Code)
CHECK ONE:	PR	OCESSED	_	Section
Certified Public Accountant	M	AR 1 1 2009 $E$		FFO 26 MIN
☐ Public Accountant	TILOR	ACON DELITED	10	ee was DE
☐ Accountant not resident in Unite	d States or any or	IDUIN KEUIEK Is possessions.	(5)	Weshin <b>gto</b> n, Go
	FOR OFFICIAL	JSE ONLY		

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

### OATH OR AFFIRMATION

I, Vanessa Rodriguez		, swear (or affirm) that, to the best of
my knowledge and belief the accompanying fina Investment Centers of	ncial statement and America	d supporting schedules pertaining to the firm of
of December	, 20 08	, are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor,	principal officer of	or director has any proprietary interest in any account
classified solely as that of a customer, except as	follows:	
		1112
	_	Signature
,	<u></u>	vice President, Controller
Sin Wan Is		Title
(Milley I With		
Notary Public	10	LINDSEY M. MARTIN Commission # 1752020
This report ** contains (check all applicable box	(es):	Notary Public - California
(a) Facing Page.	1	Los Angeles County  MyComm. Exples Jun 19, 2011
(b) Statement of Financial Condition.	7	
(c) Statement of Income (Loss).	**.*	
<ul> <li>(d) Statement of Changes in Financial Cond</li> <li>(e) Statement of Changes in Stockholders'</li> </ul>		or Sala Proprietors' Capital
(f) Statement of Changes in Liabilities Sub		
(g) Computation of Net Capital.		• • • • • • • • • • • • • • • • • • • •
(h) Computation for Determination of Rese		
(i) Information Relating to the Possession	•	
		Computation of Net Capital Under Rule 15c3-1 and the
Computation for Determination of the F  (k) A Reconciliation between the audited as		ments of Financial Condition with respect to methods of
consolidation.	nd anadorica State	monto of 1 manetal condition with respect to memous of
(l) An Oath or Affirmation.		
(m) A copy of the SIPC Supplemental Repo		
(n) A report describing any material inadequ	acies found to exist	or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



(SEC Identification No. 8-33983)
(A Wholly Owned Subsidiary of IFC Holdings, Inc.)

Statement of Financial Condition

December 31, 2008

(With Independent Auditors' Report Thereon)

Filed in accordance with Rule 17(a)-5(e)(3) of the Securities and Exchange Commission as a public document.

**INVESTMENT CENTERS OF AMERICA, INC.** (A Wholly Owned Subsidiary of IFC Holdings, Inc.)

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KPMG LLP Suite 2000 355 South Grand Avenue Los Angeles, CA 90071-1568

#### Independent Auditors' Report

The Board of Directors and Stockholder Investment Centers of America, Inc.:

We have audited the accompanying statement of financial condition of Investment Centers of America, Inc. (a wholly owned subsidiary of IFC Holdings, Inc.) as of December 31, 2008 that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit of a statement of financial condition also includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of financial condition, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall statement of financial condition presentation. We believe our audit of the statement of financial condition provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition referred to above presents fairly, in all material respects, the financial position of Investment Centers of America, Inc. as of December 31, 2008, in conformity with U.S. generally accepted accounting principles.

KPM6 LLP

February 20, 2009

**INVESTMENT CENTERS OF AMERICA, INC.** (A Wholly Owned Subsidiary of IFC Holdings, Inc.)

### Statement of Financial Condition

December 31, 2008

#### Assets

Cash and cash equivalents Marketable securities Commissions receivable Forgivable notes receivable, net of accumulated amortization of \$631,485 Other receivables Receivable from registered representatives, net of allowance of \$34,184 Current taxes receivable	\$	8,845,356 29,614 2,523,163 565,521 990,257 353,237 60,782
Deferred tax assets Fixed assets, net of accumulated depreciation of \$710,349 Prepaid expenses and other assets Goodwill	_	4,373,380 143,969 3,623,203 4,705,342
Total assets	\$_	26,213,824
Liabilities and Stockholder's Equity		
Liabilities: Drafts payable Commissions payable Accounts payable and other accrued expenses Payable to affiliates	\$	17,142 2,464,813 4,570,531 660,777
Total liabilities		7,713,263
Stockholder's equity	_	18,500,561
Total liabilities and stockholder's equity	\$ _	26,213,824

See accompanying notes to statement of financial condition.

(A Wholly Owned Subsidiary of IFC Holdings, Inc.)

Notes to Statement of Financial Condition

December 31, 2008

#### (1) Organization

Investment Centers of America, Inc. (the Company) is a wholly owned subsidiary of IFC Holdings Inc. (IFC). IFC is a wholly owned subsidiary of National Planning Holdings, Inc. (NPH), which in turn is an indirect, wholly owned subsidiary of Prudential plc. The Company is a registered broker-dealer with the Securities and Exchange Commission (SEC) and is a member of the Financial Industry Regulatory Authority. The Company offers financial products (primarily mutual funds and insurance products) through its registered representatives to customers located throughout the United States.

#### (2) Significant Accounting Policies

#### (a) Cash and Cash Equivalents

The Company considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. Cash equivalents include \$8,525,753 in money market. Cash held in banks periodically exceeds the Federal Deposit Insurance Corporation's (FDIC) insurance coverage of \$250,000, and as a result, there is a concentration of credit risk related to amounts in excess of FDIC insurance coverage.

#### (b) Marketable Securities

Securities are carried at fair value based on quoted market prices and are recorded on a trade-date basis. Dividends are recorded on the ex-dividend date, and interest is recorded on the accrual basis.

#### (c) Drafts Payable

Drafts payable represents amounts drawn by the Company pursuant to sweep agreement with a bank. Under this agreement, the bank does not advance cash to the Company.

#### (d) Fixed Assets

Fixed assets are carried at cost less accumulated depreciation and amortization. Depreciation is computed on a straight-line basis using the estimated useful lives of the assets. Fixed assets consist primarily of computers and software, equipment, furniture and fixtures, and leasehold improvements, which are depreciated over three to five years. Leasehold improvements are depreciated over the shorter of the estimated useful life or the lease term.

#### (e) Goodwill

Goodwill represents the excess of the aggregate purchase price over the fair value of the net assets acquired in a purchase businesses combination. Goodwill is reviewed for impairment at least annually in accordance with the provisions of FASB Statement No. 142, Goodwill and Other Intangible Assets. The goodwill impairment test is a two-step test. Under the first step, the fair value of the enterprise is compared with its carrying value (including goodwill). If the fair value of the enterprise is less than its carrying value, an indication of goodwill impairment exists and the enterprise must perform step two of the impairment test. Under step two, an impairment loss is recognized for any excess of the carrying amount of the enterprise's goodwill over the fair value of that goodwill. The fair value of goodwill is determined by allocating the fair value of the enterprise

(A Wholly Owned Subsidiary of IFC Holdings, Inc.)

Notes to Statement of Financial Condition

December 31, 2008

in a manner similar to a purchase price allocation. The residual fair value after this allocation is the implied fair value of the enterprise's goodwill.

During 2008, the Company performed its annual impairment review of goodwill and concluded that there was no impairment.

#### (f) Income Taxes

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. Beginning with the adoption of FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes (FIN 48) as of January 1, 2007, the Company recognizes the effect of income tax positions only if those positions are more likely than not of being sustained. Recognized income tax positions are measured at the largest amount that is greater than 50% likely of being realized. Changes in recognition or measurement are reflected in the period in which the change in judgment occurs.

The Company is included in a consolidated federal income tax return with Brooke Holdcol Inc. (BH1), an indirect, wholly owned subsidiary of Prudential plc. The Company's tax sharing agreement with BH1 is based on the separate return method and intercompany income taxes are settled on a monthly basis. The Company files combined state tax returns in California, Alaska, Michigan, Texas, and Vermont, and separate state income tax returns for other states that the Company is required to file income tax returns. Beginning with the first taxable year ended December 31, 2006, the Company does not have a right to reimbursement for the utilization of its losses in the federal consolidated tax return.

#### (g) Receivable from Registered Representatives

Receivable from registered representatives relates to outstanding balances from representatives and forgivable notes offered to registered representatives who have not achieved a predetermined percentage of the agreed-upon gross dealer concessions and must pay down a portion of the note. When it has been determined that a note will be repaid by a representative, the amount to be repaid is reclassified from forgivable notes receivable to receivable from registered representative. Upon reclassification, the receivable accrues interest at a stated rate of the note. The Company has not and does not intend to sell these receivables.

The allowance for doubtful accounts is the Company's best estimate of the amount of credit losses in the Company's existing receivable from registered representatives. The allowance is determined on an individual receivable basis upon review of the probability that a registered representative will not repay all principal and interest contractually due. A receivable is impaired pursuant to FASB Statement No. 114. Accounting by Creditors for Impairment of a Loan. The Company does not accrue interest when a receivable is considered impaired. When ultimate collectibility of the

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(A Wholly Owned Subsidiary of IFC Holdings, Inc.)

Notes to Statement of Financial Condition

December 31, 2008

principal balance of the impaired receivable is in doubt, all cash receipts on impaired receivables are applied to reduce the principal amount of such receivables until principal has been recovered and are recognized as interest income thereafter. Impairment losses are charged against the allowance. Receivables are written off against the allowance when all possible means of collection have been exhausted and the potential for recovery is considered remote.

#### (h) Use of Estimates

The preparation of the statement of financial condition in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions about future events. These estimates and the underlying assumptions affect the amounts of assets and liabilities reported, disclosures about contingent assets and liabilities, and the accompanying notes. Such estimates include the valuation of commissions receivable, goodwill, long-lived assets, deferred tax assets, forgivable notes receivable, receivable from registered representatives, and assumptions used in the calculation of income taxes and income tax uncertainties. These estimates and assumptions are based on management's best estimates and judgment. Management evaluates its estimates and assumptions on an ongoing basis using historical experience and other factors, including the current economic environment, which management believes to be reasonable under the circumstances. Management adjusts such estimates and assumptions when facts and circumstances dictate. Illiquid credit markets, volatile equity, foreign currency, energy markets, and declines in consumer spending have combined to increase the uncertainty inherent in such estimates and assumptions. As future events and their effects cannot be determined with precision, actual results could differ significantly from these estimates. Changes in those estimates resulting from continuing changes in the economic environment will be reflected in the statement of financial condition in future periods.

#### (i) Fair Value Measurements

The financial instruments of the Company are reported in the statement of financial condition at fair values, or at carrying amounts that approximate fair values because of the short maturity of the instruments. The Company has determined the fair value of money market funds, marketable securities, and investments held in the nonqualified deferred compensation plan using the market approach as these financial instruments trade in an active market.

(A Wholly Owned Subsidiary of IFC Holdings, Inc.)

#### Notes to Statement of Financial Condition

December 31, 2008

#### (3) Income Taxes

The tax effects of temporary differences that give rise to significant portions of the Company's deferred income tax assets and liabilities are as follows:

Deferred tax assets:	
Forgivable notes	\$ 128,464
Allowance for doubtful accounts	13,811
Depreciation	8,319
Deferred compensation	4,178,383
Accrued vacation	50,815
State NOL	284,532
Other	28,173
Total deferred tax assets	4,692,497
Deferred tax liabilities:	
Accrued bonus	(195,882)
Accrued commission	(1,818)
Prepaids	(119,567)
Unrealized gain on marketable securities	(1,850)
Total deferred tax liabilities	(319,117)
Net deferred tax assets	\$ 4,373,380

In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Based upon the projections for future taxable income over the periods in which the deferred tax assets are deductible, management believes it is more likely than not that the Company will realize the benefits of these deductible differences.

For tax purposes as of December 31, 2008, the Company had a state NOL of \$6,716,650, which can be carried forward and will expire according to the following table:

Number of years to utilize	<u> </u>	Amount of loss expiring
0 – 5 years	\$	931,824
6 – 7 years		57,450
8 – 10 years		164,810
11 – 12 years		1,693,822
13 – 15 years		583,429
16 – 20 years	_	3,285,315
	\$ _	6.716,650

(A Wholly Owned Subsidiary of IFC Holdings, Inc.)

#### Notes to Statement of Financial Condition

December 31, 2008

The Company has a state tax payable of \$58,570 and a federal income tax receivable of \$119,352, of which \$59,427 relates to unrecognized tax benefits. The total unrecognized tax benefits would affect the effective tax rate if recognized. These amounts are included in income taxes receivable in the accompanying statement of financial condition as of December 31, 2008.

A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows:

Balance at December 31, 2007	\$ 173,937
Reduction to prior year tax positions	 (114,510)
Balance at December 31, 2008	\$ 59,427

The Company's federal income tax returns are under examination by the Internal Revenue Service for tax years 2005 and 2006. The federal income tax return for 2007 remains open to examination. The Company does not believe it is probable that a significant change will occur within the coming year to its unrecognized tax benefits.

#### (4) Fair Value Measurements

Effective January 1, 2008, the Company's assets recorded at fair value have been categorized based upon a fair value hierarchy in accordance with FASB Statement No. 157, Fair Value Measurements (Statement 157).

Statement 157 defines fair value as the price that would be received to sell an asset or would be paid to transfer a liability (i.e., the exit price) in an orderly transaction between market participants at the measurement date. Management has determined that the Company's fair value measurements are in accordance with the requirements of Statement 157, and therefore, the implementation of Statement 157 did not have any impact on the Company's financial condition. The implementation of Statement 157 resulted in expanded disclosures about securities measured at fair value, as discussed below.

Statement 157 established a three-Level hierarchy for fair value measurements that distinguishes between market participant assumptions developed based on market data obtained from sources independent of the reporting entity (observable inputs) and the reporting entity's own assumptions about market participant assumptions developed based on the best information available in the circumstances (unobservable inputs). The hierarchy Level assigned to each security in the Company is based on the assessment of the transparency and reliability of the inputs used in the valuation of such security at the measurement date. The three hierarchy levels are defined as follows:

- Level I Valuations based on unadjusted quoted market prices in active markets for identical securities
- Level 2 Valuations based on observable inputs (other than Level 1 prices), such as quoted prices
  for similar assets at the measurement date; quoted prices in markets that are not active; or other
  inputs that are observable, either directly or indirectly

(A Wholly Owned Subsidiary of IFC Holdings, Inc.)

Notes to Statement of Financial Condition

December 31, 2008

 Level 3 – Valuations based on inputs that are unobservable and significant to the overall fair value measurement, and involve management judgment.

The Company has evaluated its investments in money market funds (\$235,043 included in cash and cash equivalents), marketable securities and investments held in the nonqualified deferred compensation plan and determined that based on the unadjusted quoted market prices in active markets used to determine fair value that these are classified as Level 1 investments.

#### (5) Clearing Agreement

The Company is an introducing broker and clears transactions with and for customers on a fully disclosed basis with Pershing LLC, a Bank of New York Mellon Company. The Company promptly transmits all customer funds and securities to Pershing LLC. In connection with this arrangement, the Company is contingently liable for its customers' transactions.

#### (6) Net Capital Requirements

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule 15c3-1 (Rule 15c3-1) and is required to maintain minimum "net capital" equivalent to \$250,000 or 2% of "aggregate debit items," whichever is greater, as these terms are defined. At December 31, 2008, the Company had net capital of \$5,923,996, which was \$5,673,996 in excess of its requirement.

#### (7) Forgivable Notes Receivable

The Company holds forgivable notes from certain registered representatives. Under the terms of the forgivable notes, the principal is forgiven over a certain period of time, generally five to seven years. The forgiveness of the notes is contingent upon the continued affiliation of the representative and the representative achieving agreed upon production levels, measured in terms of gross dealer concessions.

The Company records amortization of the principal balance of the notes monthly on a straight-line basis over the term of the note. In circumstances when the representative does not achieve the minimum gross dealer concessions, but does achieve a predetermined percentage of the agreed-upon production levels, the term of the forgivable note may be extended for one additional year. Under such circumstances, the unamortized balance of the note is amortized over the remaining term. If the representative achieves an amount lower than the predetermined percentage of the agreed-upon production levels, the representative must pay down a portion of the note and the remaining balance is amortized over the remaining term. In some instances, when it has been determined that a note will be repaid by a representative, the amount to be repaid is reclassified from forgivable notes receivable to receivable from registered representatives.

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#### Notes to Statement of Financial Condition

December 31, 2008

The activity in the forgivable notes receivable comprises the following:

Balance at December 31, 2007	\$ 909,760
Granted	270,000
Amended notes	(313,441)
Payments received from registered	
representatives	(1,000)
Amortization	 (299,798)
Balance at December 31, 2008	\$ 565,521

During 2008, forgivable notes receivable totaling \$944,234 became fully amortized and were forgiven by the Company.

#### (8) Receivable from Registered Representatives

Receivable from registered representatives with interest at 4.16% and maturity dates from April 1, 2009 to May 1, 2009  Other receivables	\$ 308,707 44,530
Total receivable from registered representatives	\$ 353,237

The activity in the allowance for doubtful accounts for impaired receivable from registered representatives for the year ended December 31, 2008 comprises the following:

Allowance for doubtful accounts at beginning of year Additions charged to bad debt expense	\$  10,631 23,553
Allowance for doubtful accounts at end of year	\$ 34,184

#### (9) Fixed Assets

The major classifications of fixed assets are as follows:

Leasehold improvements	\$	321,494
Office equipment, furniture, and fixtures		403,165
Computer hardware and software	_	129,659
Total fixed assets		854,318
Less accumulated depreciation		(710,349)
Fixed assets, net	\$	143,969

(A Wholly Owned Subsidiary of IFC Holdings, Inc.)

Notes to Statement of Financial Condition

December 31, 2008

#### (10) Defined Contribution Plans

The Company participates with IFC in defined contribution retirement plans covering all eligible full-time employees. The Company's annual contributions are based on a percentage of covered compensation paid to participating employees during each year.

#### (11) Related-Party Transactions

The Company participates in the allocation of costs in which NPH and the other wholly owned subsidiaries of NPH allocate a portion of their operating expenses to the Company.

Pursuant to the tax-sharing agreement, the Company paid \$2,471,000 federal income taxes for the year ended December 31, 2008.

#### (12) Representative Deferred Compensation Program

The Company has a nonqualified deferred compensation plan for certain independent contractors of the Company. Effective April 1, 2004, all plan assets were frozen and are included as an asset in prepaid expenses and other assets with a corresponding liability in accounts payable. The asset and liability are each \$3,142,278 as of December 31, 2008 in the accompanying statement of financial condition.

All contributions made after April 1, 2004 are transferred to Jackson for the purpose of facilitating administration of the plan. The Company's annual contributions are based on commission revenue production of participating independent contractors during the year.

#### (13) Contingencies

The Company is involved in various claims and legal actions arising in the ordinary course of business. In the opinion of management, the ultimate disposition of these matters will not have a material adverse effect on the Company's financial position, results of operations, or liquidity.

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL REQUIRED BY RULE 17A-5 OF THE SECURITIES AND EXCHANGE ACT OF 1934



KPMG LLP Suite 2000 355 South Grand Avenue Los Angeles, CA 90071-1568

# Independent Auditors' Report on Internal Control Required by Rule 17a-5 of the Securities Exchange Act of 1934

The Board of Directors and Stockholder Investment Centers of America, Inc.:

In planning and performing our audit of the financial statements of Investment Centers of America, Inc. (the Company) (a wholly owned subsidiary of IFC Holdings, Inc.), as of and for the year ended December 31, 2008, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate debits and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by Rule 17a-13.
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with U.S. generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a deficiency, or combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2008, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, Financial Industry Regulatory Authority, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered broker-dealers, and is not intended to be and should not be used by anyone other than these specified parties.

KPMG UP

February 20, 2009

